#### October 2018





# Farm Service Agency Electronic News Service

# NEWSLETTER

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# Alabama FSA Newsletter

# Alabama Farm Service Agency

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# State Executive Director:

David C. McCurdy

#### **State Committee:**

Monica Carroll, Chairperson Andy Lavender, Member Rodney Moon, Member Steve Penry, Member Doug Trantham, Member

To find contact information for your local office go to www.fsa.usda.gov/al

# **USDA Market Facilitation Program**

USDA launched the trade mitigation package aimed at assisting farmers suffering from damage due to unjustified trade retaliation by foreign nations. Producers of certain commodities can now sign up for the Market Facilitation Program (MFP).

USDA's Farm Service Agency (FSA) will administer MFP to provide payments to corn, cotton, dairy, hog, sorghum, soybean, wheat, shelled almond, and fresh sweet cherry producers. An announcement about further payments will be made in the coming months, if warranted.

The sign-up period for MFP runs through Jan. 15, 2019, with information and instructions provided at <a href="www.farmers.gov/mfp">www.farmers.gov/mfp</a>. MFP provides payments to producers of eligible commodities who have been significantly impacted by actions of foreign governments resulting in the loss of traditional exports. Eligible producers should apply after harvest is complete, as payments will only be issued once production is reported.

A payment will be issued on 50 percent of the producer's total production, multiplied by the MFP rate for a specific commodity. A second payment period, if warranted, will be determined by the USDA.

For a list of initial MFP payments rates, view the MFP Fact Sheet.

MFP payments are capped per person or legal entity as follows:

- A combined \$125,000 for eligible crop commodities
- A combined \$125,000 for dairy production and hogs

A combined \$125,000 for fresh sweet cherries and almonds

Applicants must also have an average adjusted gross income for tax years 2014, 2015, and 2016 of less than \$900,000. Applicants must also comply with the provisions of the Highly Erodible Land and Wetland Conservation regulations.

#### **Expanded Hog Timeline**

USDA has expanded the timeline for producers with whom the Aug. 1, 2018, date does not accurately represent the number of head of live hogs they own. Producers may now choose any date between July 15 to Aug. 15, 2018 that correctly reflects their actual operation.

MFP applications are available online at <a href="www.farmers.gov/mfp">www.farmers.gov/mfp</a>. Applications can be completed at a local FSA office or submitted electronically either by scanning, emailing, or faxing. To locate or contact your local FSA office, visit <a href="www.farmers.gov">www.farmers.gov</a>.

## **Organic Certification Cost Share Program**

The Organic Certification Cost Share Program (OCCSP) provides cost share assistance to producers and handlers of agricultural products who are obtaining or renewing their certification under the National Organic Program (NOP). Certified operations may receive up to 75 percent of their certification costs paid from Oct. 1, 2017, through Sept. 30, 2018, not to exceed \$750 per certification scope. The application deadline for the 2018 program year is Oct. 31, 2018.

<u>Eligible</u> costs include application fees, inspection costs, fees related to equivalency agreement/arrangement requirements, travel/per diem for inspectors, user fees, sales assessments and postage.

<u>Ineligible</u> costs include equipment, materials, supplies, transitional certification fees, late fees and inspections necessary to address National Organic Program regulatory violations.

Producers and handlers may submit OCCSP applications to FSA county offices or they may apply through participating State Agencies, which will be listed at <a href="https://www.fsa.usda.gov/programs-and-services/occsp/index">https://www.fsa.usda.gov/programs-and-services/occsp/index</a> as their agreements to administer the program are finalized.

The FSA OCCSP application form is available at <u>USDA's eForms site</u>, by selecting "Browse forms" and entering "OCCSP" in the "title or keywords" field on the search page.

To learn more about organic certification cost share, visit <a href="www.fsa.usda.gov/organic">www.fsa.usda.gov/organic</a> or contact a local FSA office by visiting <a href="http://offices.usda.gov">http://offices.usda.gov</a>.

## 2019 Acreage Reporting Dates

In order to comply with FSA program eligibility requirements, all producers are encouraged to visit their local FSA office to file an accurate crop certification report by the applicable deadline.

Acreage reporting dates vary by crop and by county so please contact your local FSA office for a list of county-specific deadlines. The following upcoming acreage reporting dates are applicable for Alabama:

November 15, 2018 - PRF/Perennial Forage, Onions

**January 2, 2019** - Honey (If colonies are acquired after January 2, 2019, the crop must be reported within 30 calendar days of the date colonies of bees are acquired, brought into, or removed from the county.)

January 15, 2019 - Blueberries, Canola, Rapeseed, Fall Oats, Peaches, Fall Wheat

March 15, 2019 - Pecans, Potatoes (planted Jan. 1- Mar. 1)

May 15, 2019 - Sweet Corn, Potatoes (planted Mar. 2-Apr. 15), Tobacco, Tomatoes

**May 31, 2019 -** Nursery Crops

July 15, 2019 - CRP and All Other Crops

**September 30, 2019 –** Value loss and controlled environment crops, with the exception of Nursery

The following exceptions apply to acreage reporting dates for Alabama:

- If the crop has not been planted by the applicable acreage reporting date, then the acreage must be reported no later than 15 calendar days after planting is completed.
- If a producer acquires additional acreage after the applicable acreage reporting date, then the acreage must be reported no later than 30 calendars days after purchase or acquiring the lease. Appropriate documentation must be provided to the county office.
- If a perennial forage crop is reported with the intended use of "cover only," "green manure," "left standing," or "seed," then the acreage must be reported by July 15th.
- If a producer is subject to a growing season inspection, then the acreage must be reported no later than 15 calendar days after planting is completed.

Noninsured Crop Disaster Assistance Program (NAP) policy holders should note that the acreage reporting date for NAP covered crops is the earlier of the applicable dates or 15 calendar days before grazing or harvesting of the crop begins.

For questions regarding crop certification and crop loss reports, please contact your local FSA office.

# **USDA Offers Secure, Convenient Online Business Options**

Farmers, Ranchers and Foresters Encouraged to Sign-In/Sign-Up

Farmers, ranchers and agricultural producers in Alabama have new online options to access U.S. Department of Agriculture (USDA) programs. Through USDA's new streamlined process producers can now register, track and manage their applications for the Market Facilitation Program (MFP) and 2017 Wildfires Hurricanes Indemnity Program (2017 WHIP) on the secure and convenient <a href="https://www.farmers.gov/sign-in">https://www.farmers.gov/sign-in</a>.

MFP and 2017 WHIP are administered by FSA and are currently available on the <a href="https://www.farmers.gov/sign-in">https://www.farmers.gov/sign-in</a>. To apply and manage their applications online, producers first need to sign up for the *Level 2 eAuthentication* access. Enrolling is a two-step process. For producers who do not already have an account can register for an account at <a href="https://www.eauth.usda.gov">www.eauth.usda.gov</a>. After creating the account, customers receive a confirmation email with instructions for identity verification. Identity verification can be completed online or by presenting a government issued photo ID in person at a USDA service center.

In addition to the programs available through the farmers.gov portal, other programs offered by FSA can be managed at the <u>Online Services page</u> with the same eAuthentication credentials.

Individual producers have many options available for conducting business online with USDA agencies including FSA, Natural Resources Conservation Service (NRCS) and the Risk Management Agency (RMA). Online tools such as the NRCS <u>Conservation Client Gateway</u> offer customers added flexibility and a secure web portal to track payments, report completed practices, request assistance, and sign documents. Level 2 eAuthentication access is not yet available for entities, but it is available for individuals.

To learn more about conducting business with USDA online and to locate the nearest USDA service center, visit www.farmers.gov.

### **Livestock Inventory Records**

Producers are reminded to keep updated livestock inventory records. These records are necessary in the event of a natural disaster.

When disasters strike, the USDA Farm Service Agency (FSA) can assist producers who suffered excessive livestock death losses and grazing or feed losses due to eligible natural disasters.

To participate in livestock disaster assistance programs, producers will be required to provide verifiable documentation of death losses resulting from an eligible adverse weather event and must submit a notice of loss to their local FSA office within 30 calendar days of when the loss of livestock is apparent. For grazing or feed losses, producers must submit a notice of loss to their local FSA office within 30 calendar days of when the loss is apparent and should maintain documentation and receipts.

Producers should record all pertinent information regarding livestock inventory records including:

- Documentation of the number, kind, type, and weight range of livestock
- Beginning inventory supported by birth recordings or purchase receipts;

For more information on documentation requirements, contact your local FSA office.

# FSAfarm+, FSA's Customer Self-Service Portal

The U.S. Department of Agriculture (USDA) Farm Service Agency (FSA) has launched a new tool to provide farmers and ranchers with remote access to their personal farm information using their home computers. Farmers and ranchers can now view, print or export their personal farm data all without visiting an FSA county office.

The program, known as **FSA** farm+, provides you with secure access to view your personal FSA data, such as base and yields, Conservation Reserve Program data, other conservation program acreage, Highly Erodible Land Conservation and Wetland Conservation status information, field boundaries, farm imagery, name and address details, contact information and membership interest and shares in the operation. This data will be available in real time, at no cost to the producer and allow operators and owners to export and print farm records, including maps. Producers also can electronically share their data with a crop insurance agent from their own personal computer.

Farm operators and owners first will need "Level 2 eAuthentication" to access the webportal. This level of security ensures that personal information is protected for each user. Level 2 access can be obtained by going to <a href="www.eauth.usda.gov">www.eauth.usda.gov</a>, completing the required information and then visiting your local FSA office to finalize access.

For more information on **FSA***farm+*, the customer self-service portal, contact your local FSA office. To find your local FSA county office, click <a href="http://offices.usda.gov">http://offices.usda.gov</a>.

#### **Direct Loans**

FSA offers direct farm ownership and direct farm operating Loans to producers who want to establish, maintain or strengthen their farm or ranch. FSA loan officers process, approve and service direct loans.

Direct farm operating loans can be used to purchase livestock and feed, farm equipment, fuel, farm chemicals, insurance and other costs including family living expenses. Operating loans can also be used to finance minor improvements or repairs to buildings and to refinance some farm-related debts, excluding real estate.

Direct farm ownership loans can be used to purchase farmland, enlarge an existing farm, construct and repair buildings, and to make farm improvements.

The maximum loan amount for both direct farm ownership and operating loans is \$300,000 and a down payment is not required. Repayment terms vary depending on the type of loan, collateral and the producer's ability to repay the loan. Operating loans are normally repaid within seven years and farm ownership loans are not to exceed 40 years.

Please contact your local FSA office for more information or to apply for a direct farm ownership or operating loan.

#### Farm Loan Graduation Reminder

FSA Direct Loans are considered a temporary source of credit that is available to producers who do not meet normal underwriting criteria for commercial banks.

FSA periodically conducts Direct Loan graduation reviews to determine a borrower's ability to graduate to commercial credit. If the borrower's financial condition has improved to a point where they can refinance their debt with commercial credit, they will be asked to obtain other financing and partially or fully pay off their FSA debt.

By the end of a producer's operating cycle, the Agency will send a letter requesting a current balance sheet, actual financial performance and a projected farm budget. The borrower has 30 days to return the required financial documents. This information will be used to evaluate the borrower's potential for refinancing to commercial credit.

If a borrower meets local underwriting criteria, FSA will send the borrower's name, loan type, balance sheet and projected cash flow to commercial lenders. The borrower will be notified when loan information is sent to local lenders.

If any lenders are interested in refinancing the borrower's loan, FSA will send the borrower a letter with a list of lenders that are interested in refinancing the loan. The borrower must contact the lenders and complete an application for commercial credit within 30 calendar days.

If a commercial lender rejects the borrower, the borrower must obtain written evidence that specifies the reasons for rejection and submit to their local FSA farm loan office.

If a borrower fails to provide the requested financial information or to graduate, FSA will notify the borrower of noncompliance, FSA's intent to accelerate the loan, and appeal rights.

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400

Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).